## **The Grid of Grids**

#### **Presentation and Pre-show Sneak-Peek**



NORTH AMERICA SMART ENERGY WEEK

POWERED BY



Smart Electric Power Alliance

#### September 23-26, 2019

Salt Palace Convention Center Salt Lake City, UT

# The Grid of Grids

#### **Presentation and Pre-show Sneak-Peek**

- "Grid of Grids" EMerge Alliance
- Show Sneak-Preview #1 CE+T Energy Solutions
- Show Sneak-Preview #2 WES.net
- Show Sneak-Preview #3 Nextek Power Systems



Brian T. Patterson President EMerge Alliance

#### The GRID OF GRIDS By Brian Patterson

# **Evolution or Revolution?**

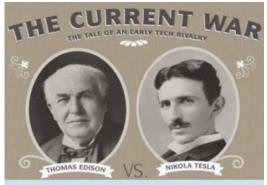


Thomas Edison's DC/Co-Generation Pearl Street Station-NY, NY.-1882

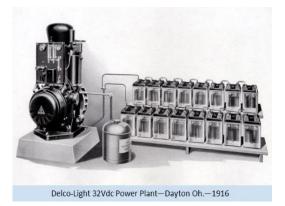


America's AC Powered Grid—East, West and Texas—1900—2016

In the beginning...



The Battle of the Currents-Edison vs. Tesla/Westinghouse-circa. 18

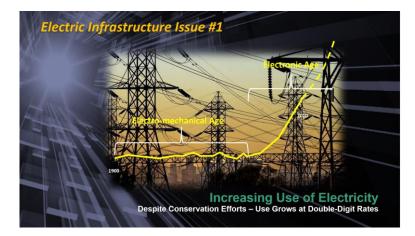


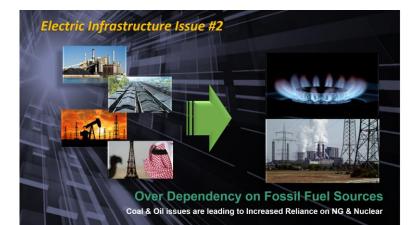
### **Eventually, things settled down...**



## So we could...



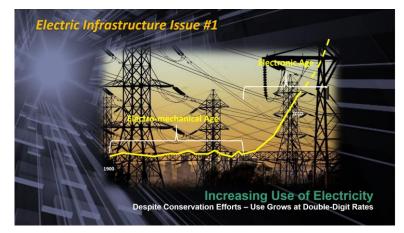


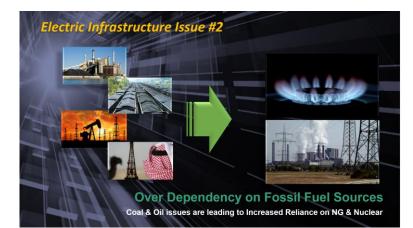


#### **But more recently...**





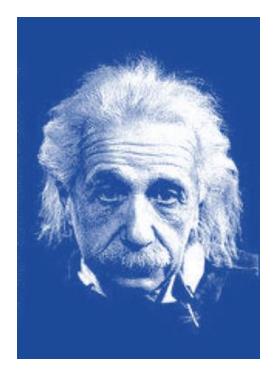




### ...we've been having some "issues."



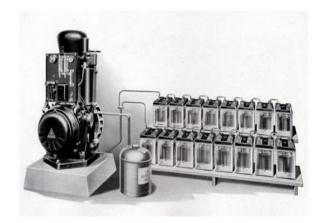




"we cannot solve our problems with the same thinking we used when we created them"



## But, can we take two old ideas...







## 'smarts' & some new technology...



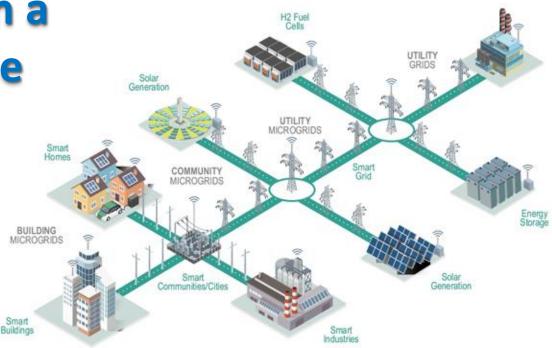


### ...connect the old

### with the new...



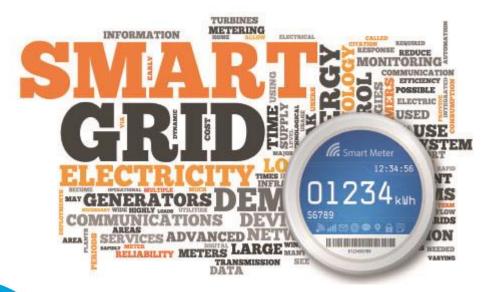
## ...and end up with a more sustainable Grid of Grids?







#### ...as the Grid is getting "Smarter"...



### ...Microgrids are evolving to help!



#### Let's see how...



## Microgrids are comprised of 5 major functions...

#### LOCAL SOURCES

ENERGY STORAGE

ENERGY MANAGEMENT CIRCUIT UTILIZATION LOCAL LOADS

LOCAL SOURCES	ENERGY STORAGE	ENERGY MANAGEMENT	CIRCUIT UTILIZATION	LOCAL LOADS

**But before we go** there...let's go back to the beginning...



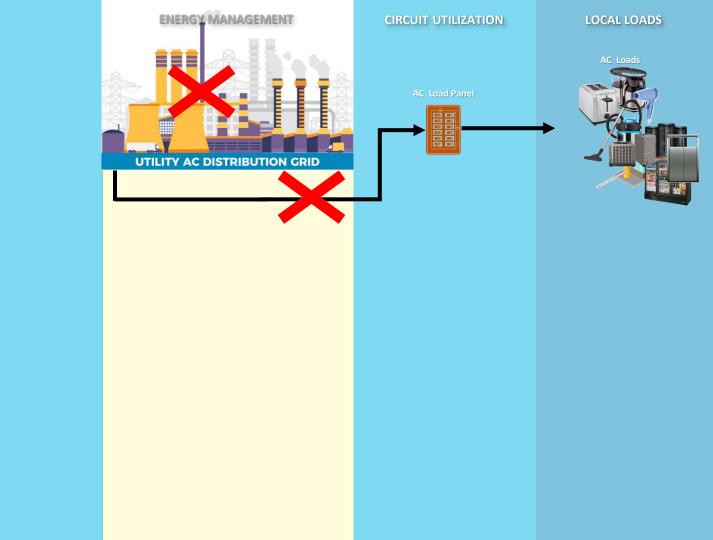
In the beginning...

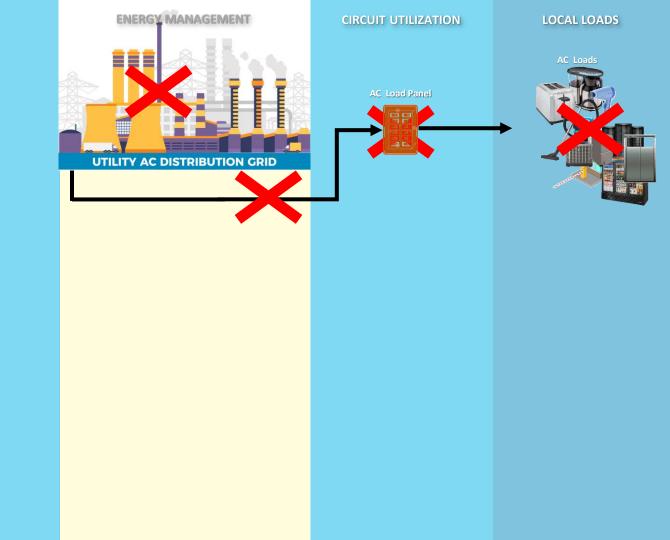


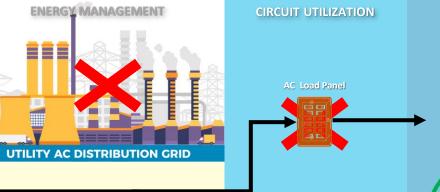
#### CIRCUIT UTILIZATION

LOCAL LOADS



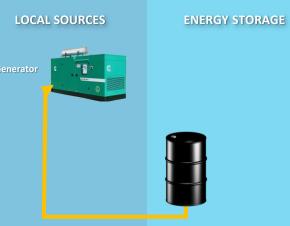








LOCAL LOADS





#### **CIRCUIT UTILIZATION**

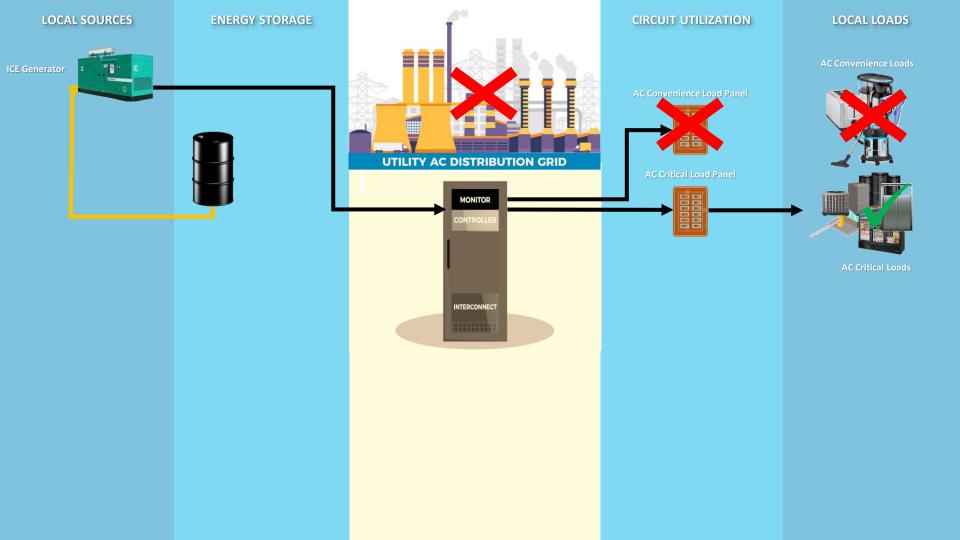
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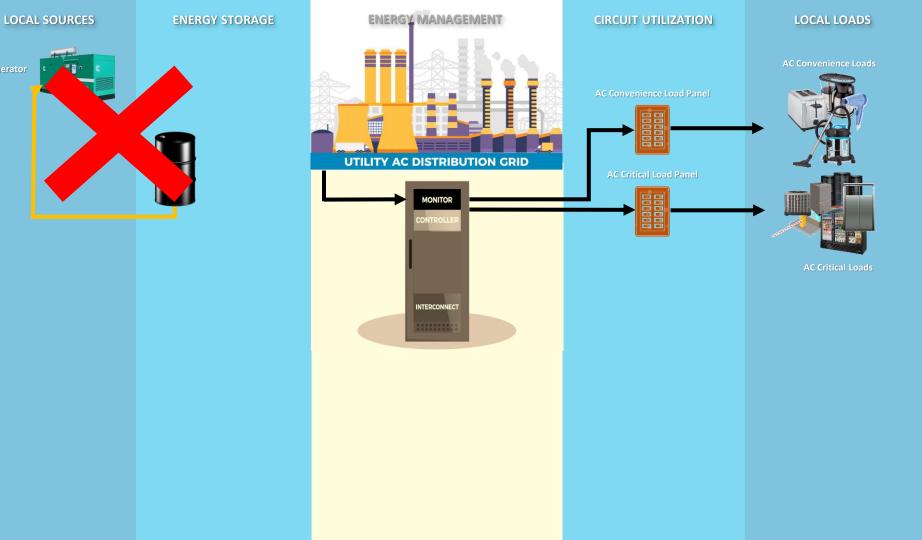
#### LOCAL LOADS

AC Convenience Loads



AC Critical Loads





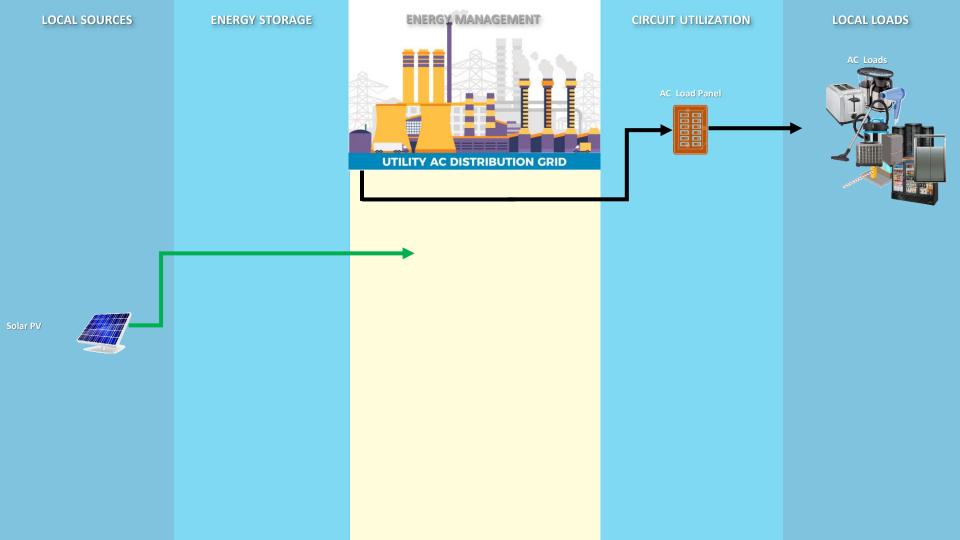


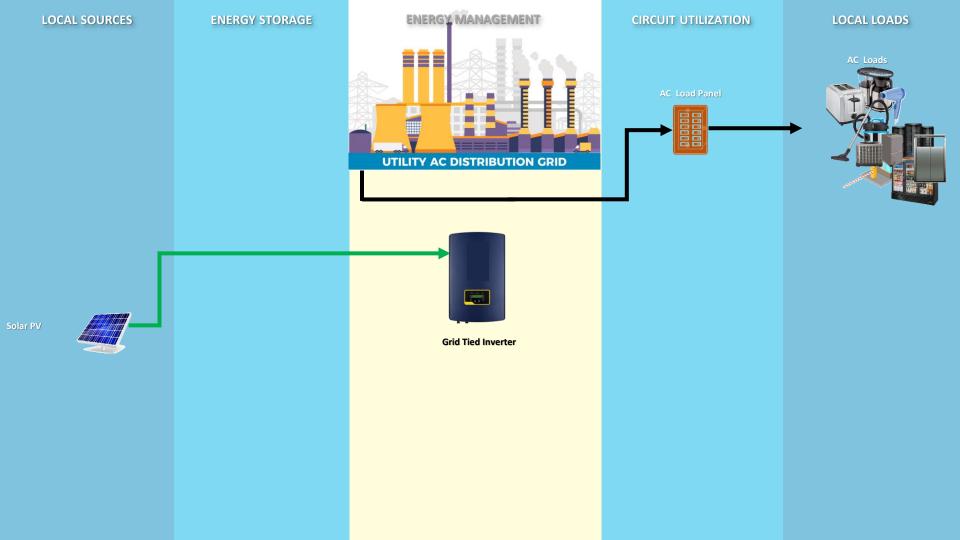


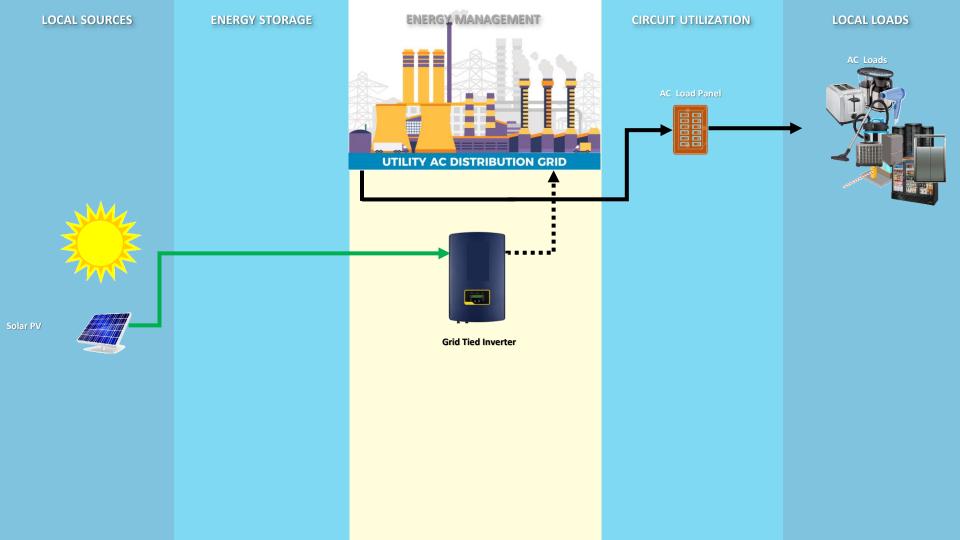
#### LOCAL LOADS

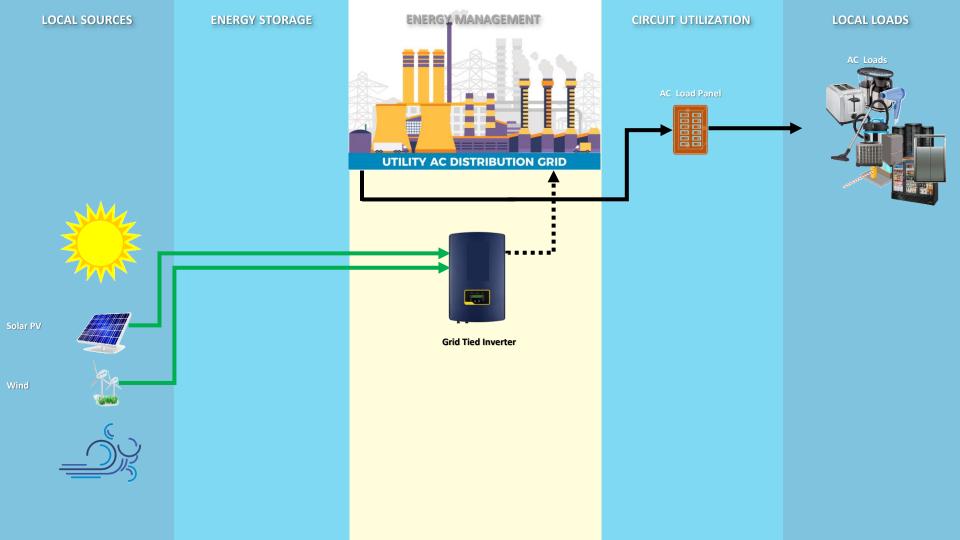


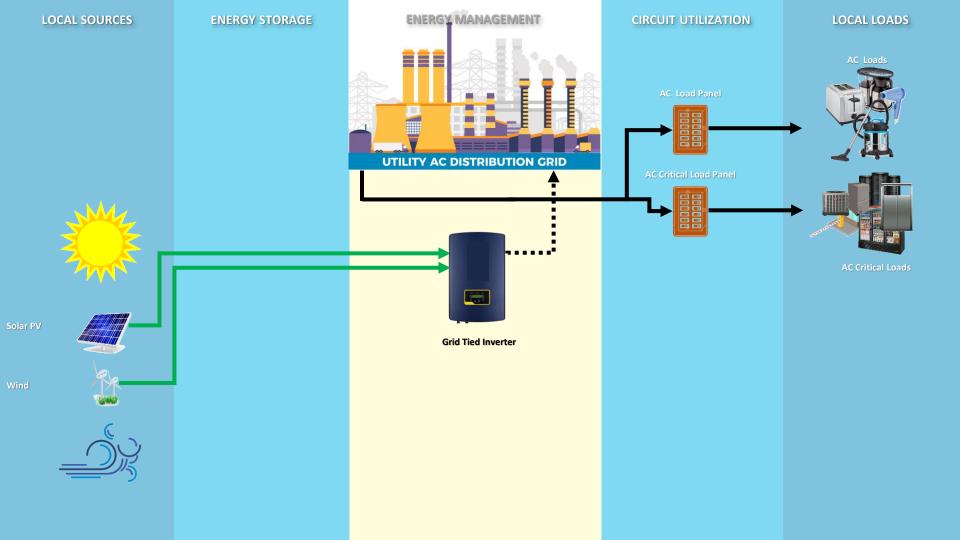


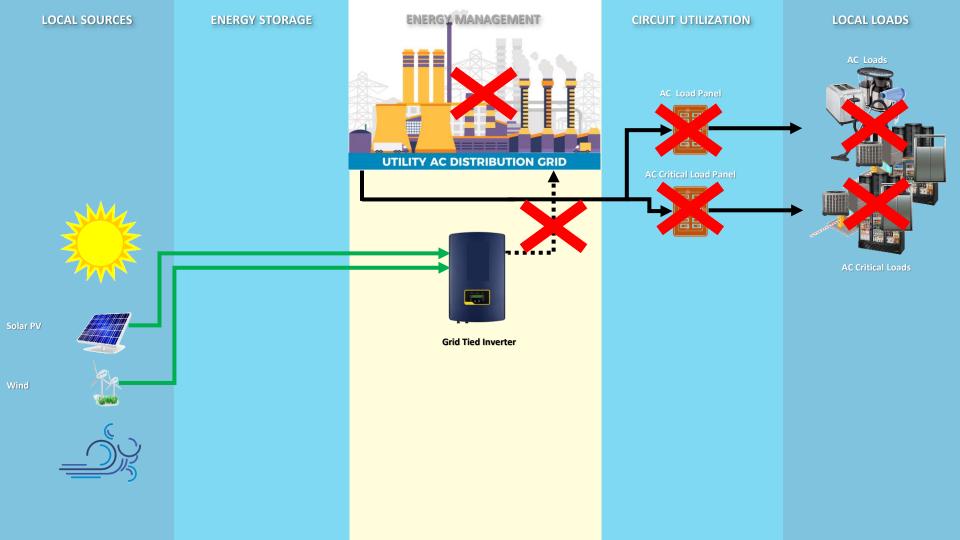


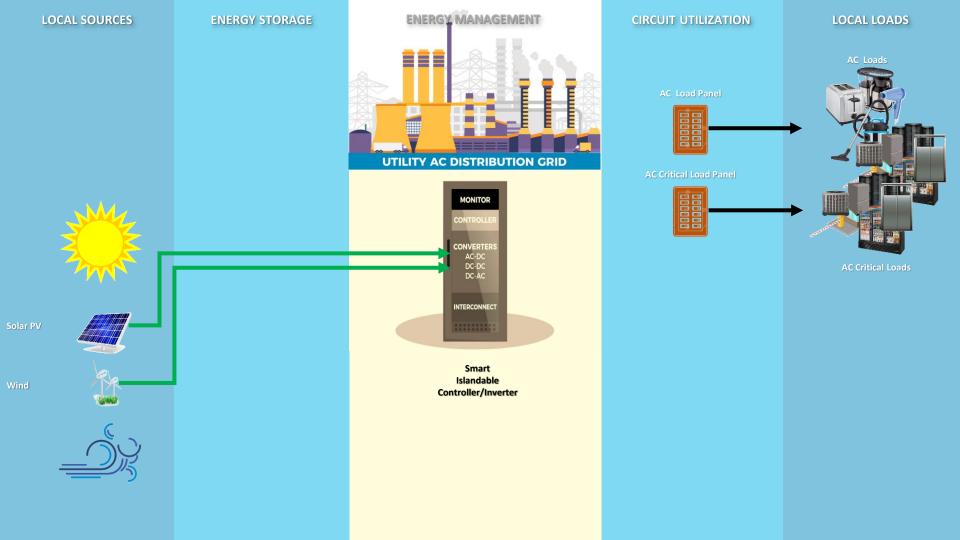


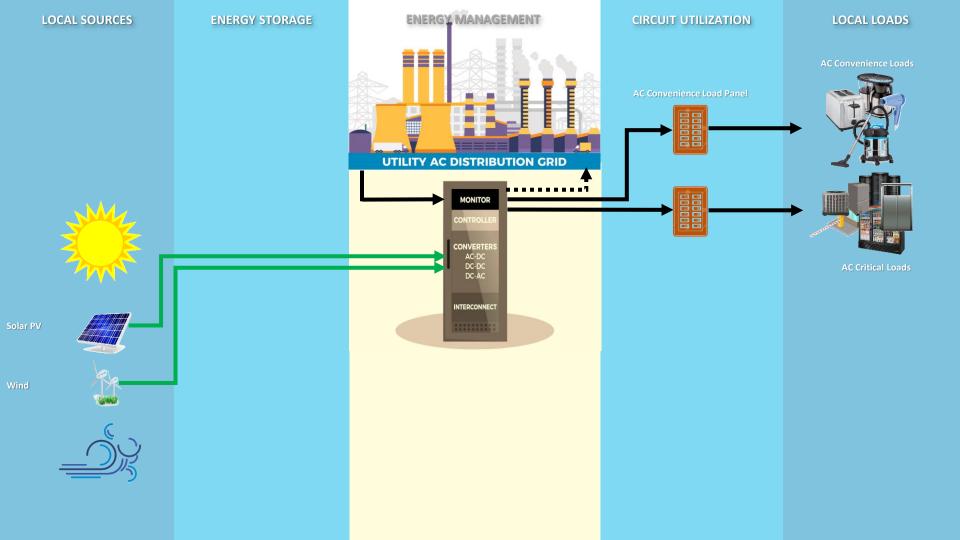


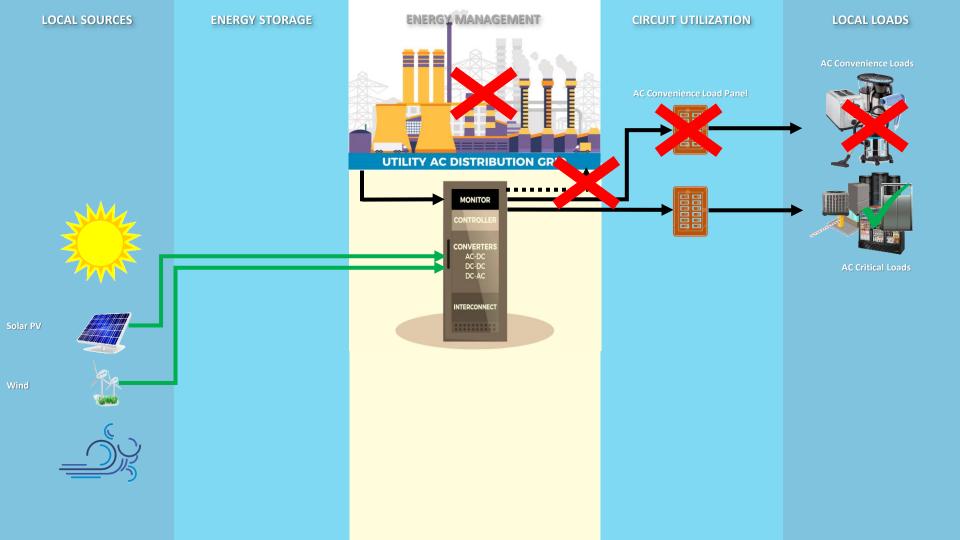


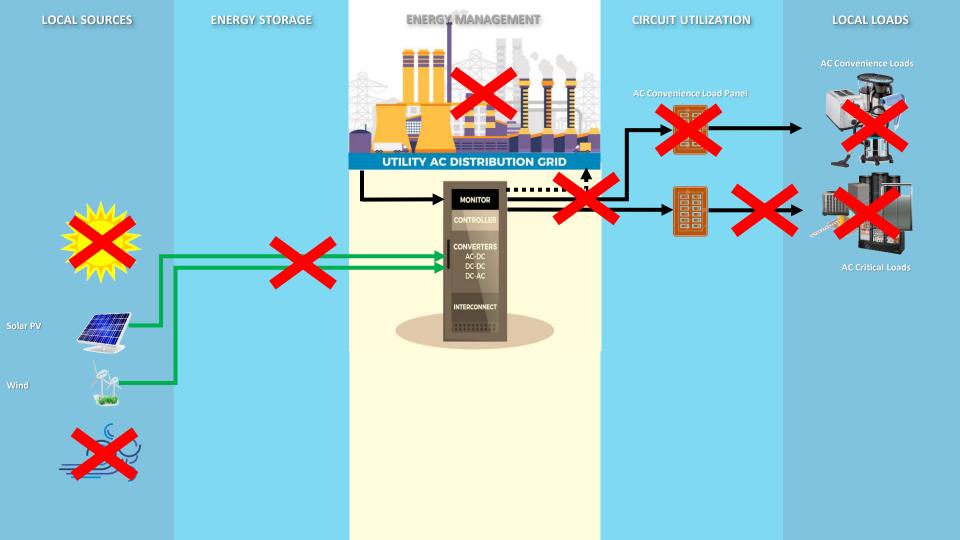


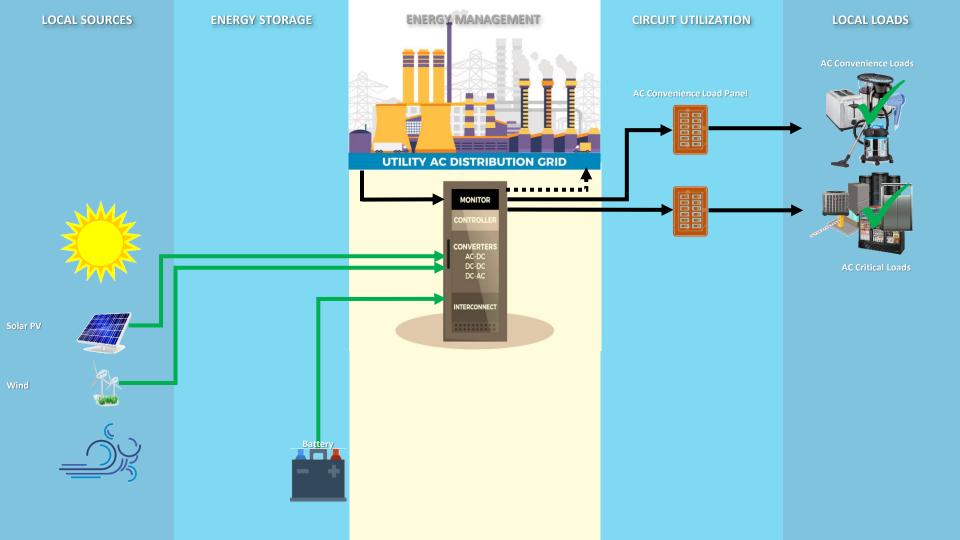


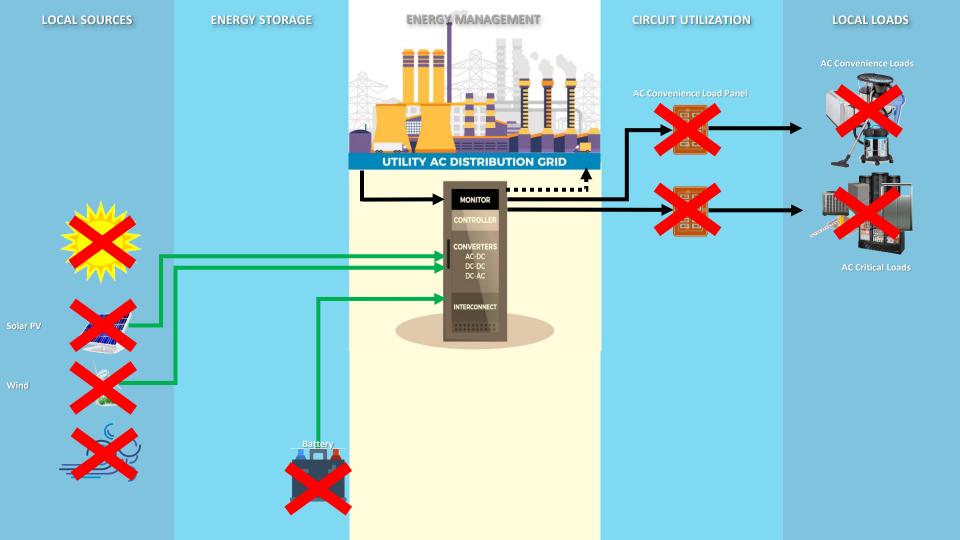


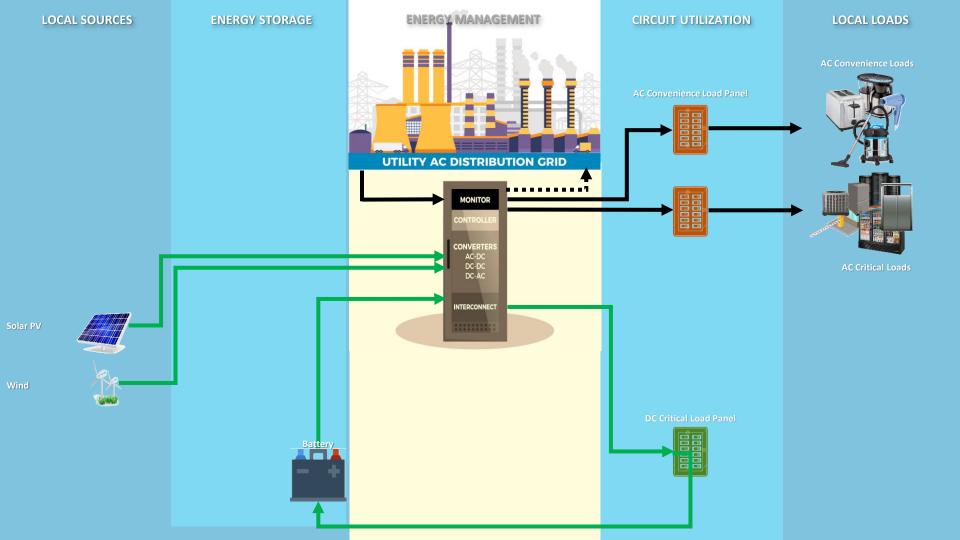


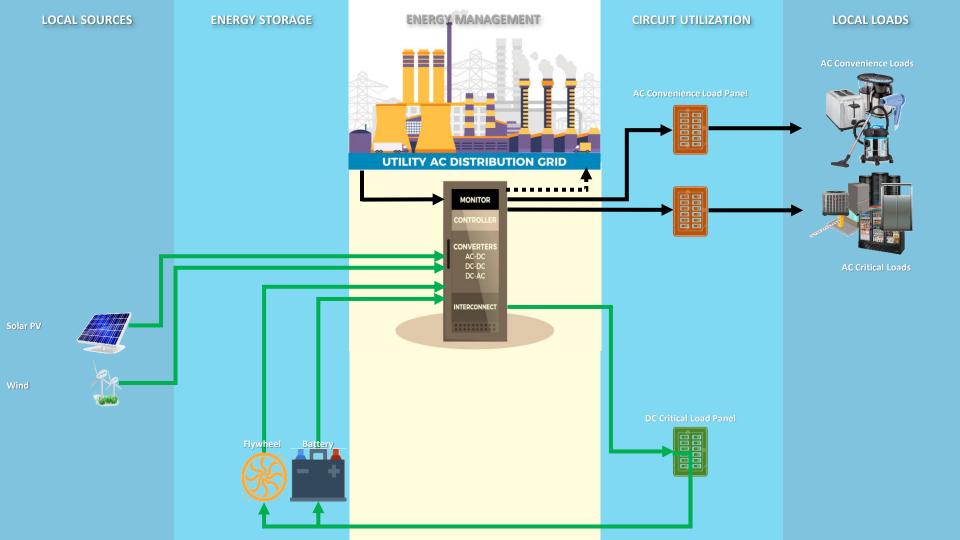


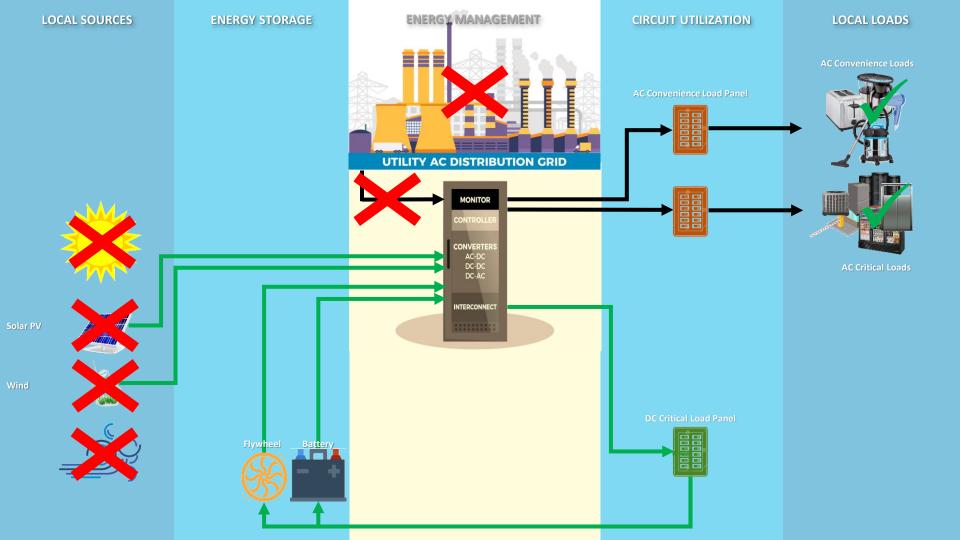


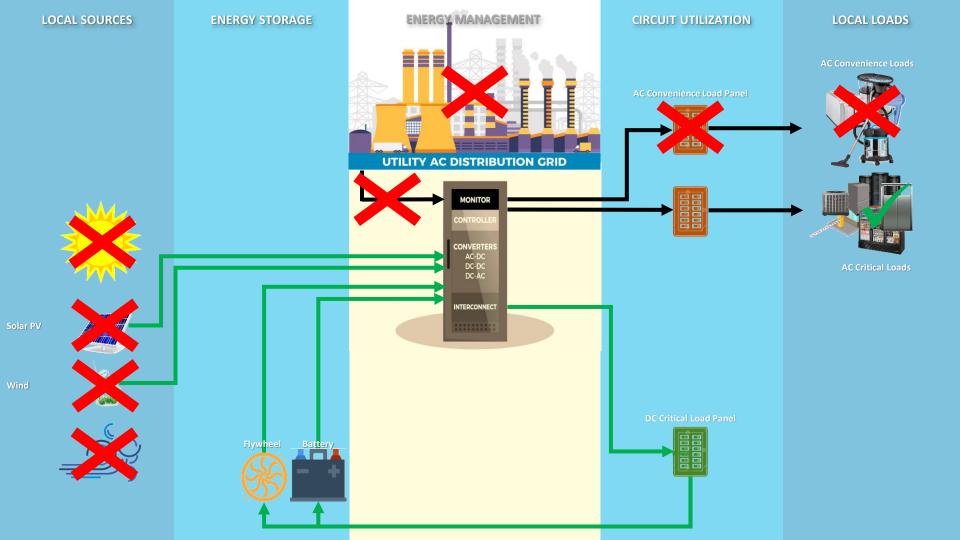


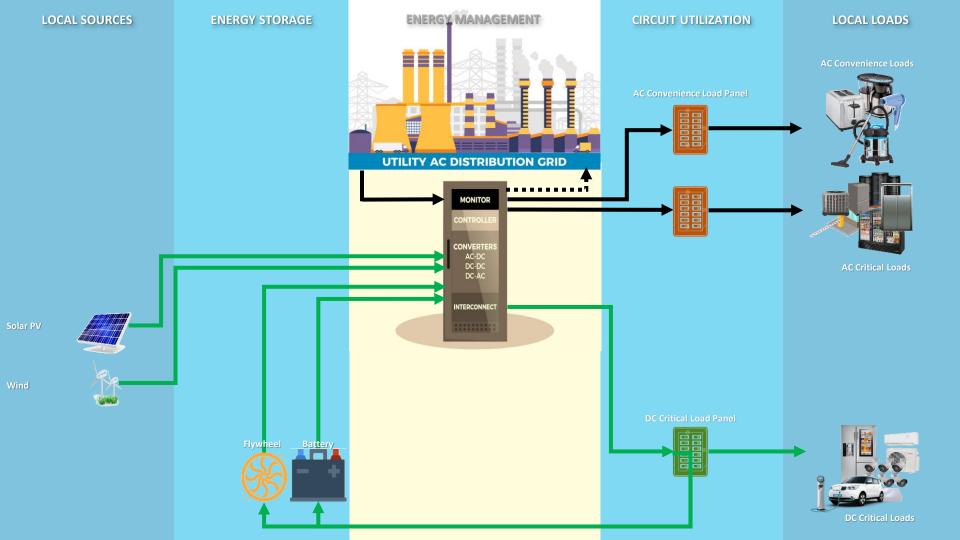


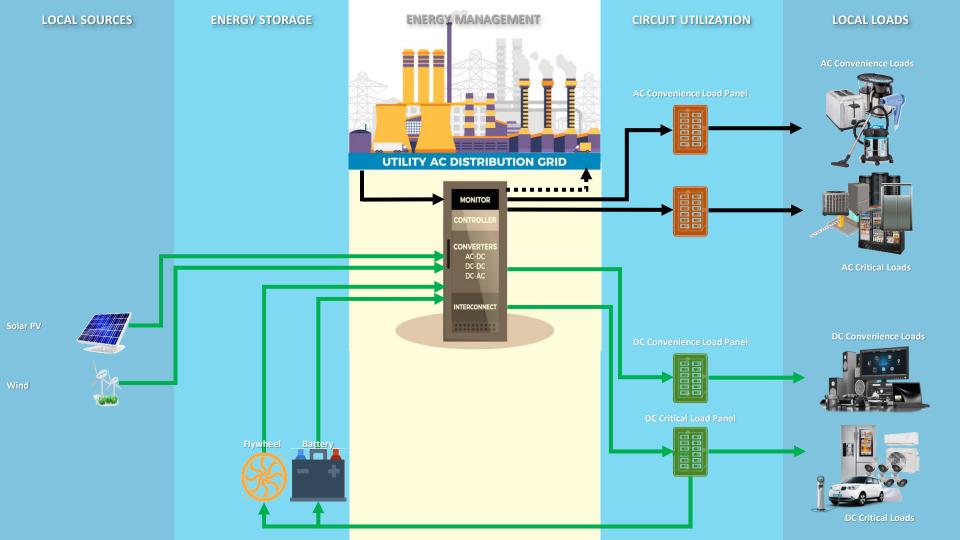


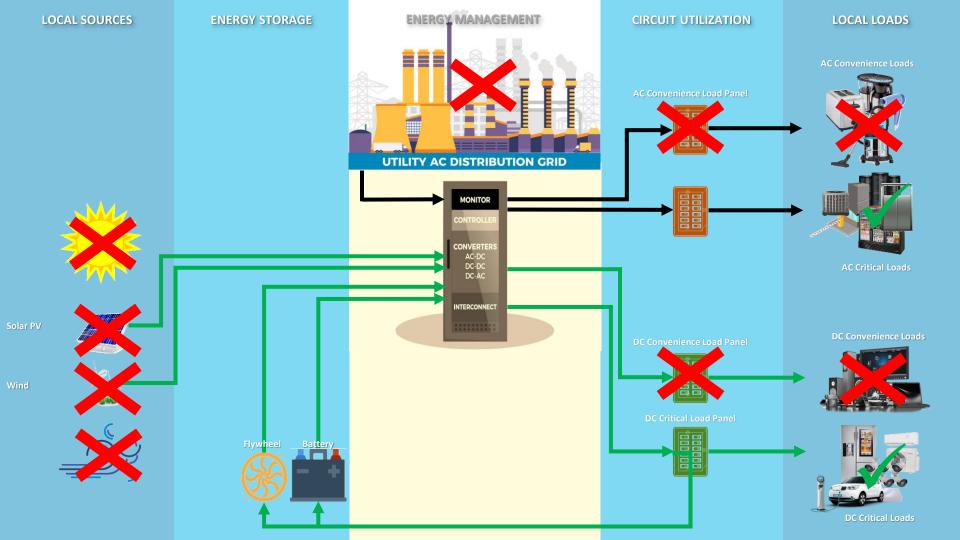


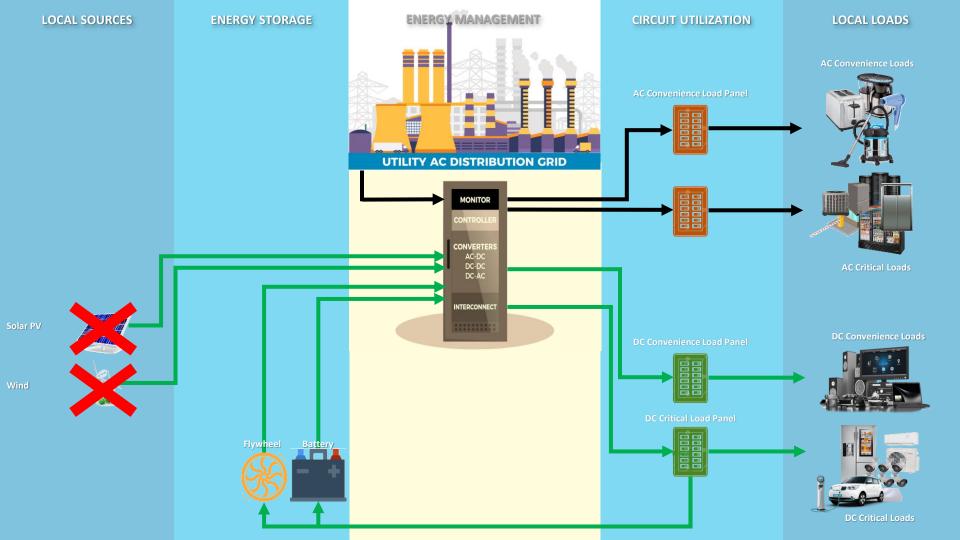


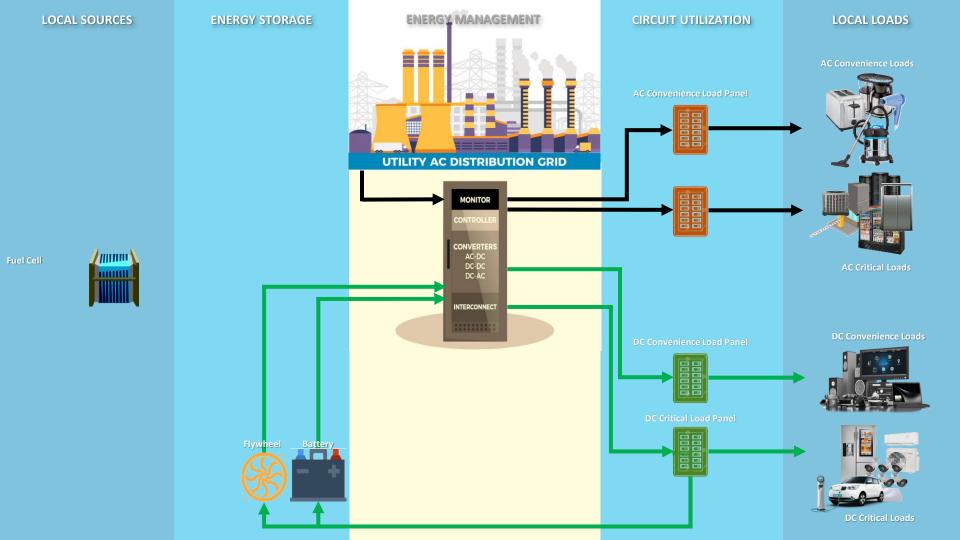


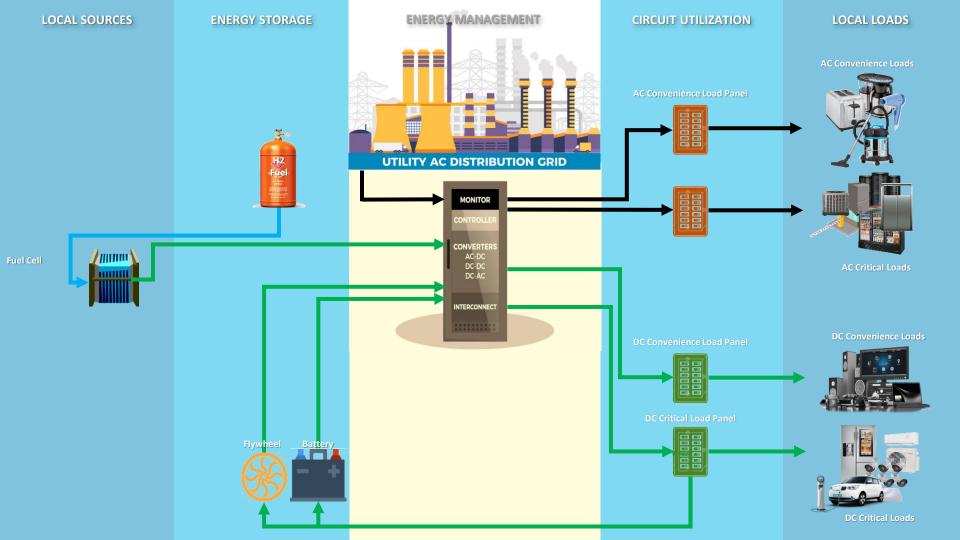


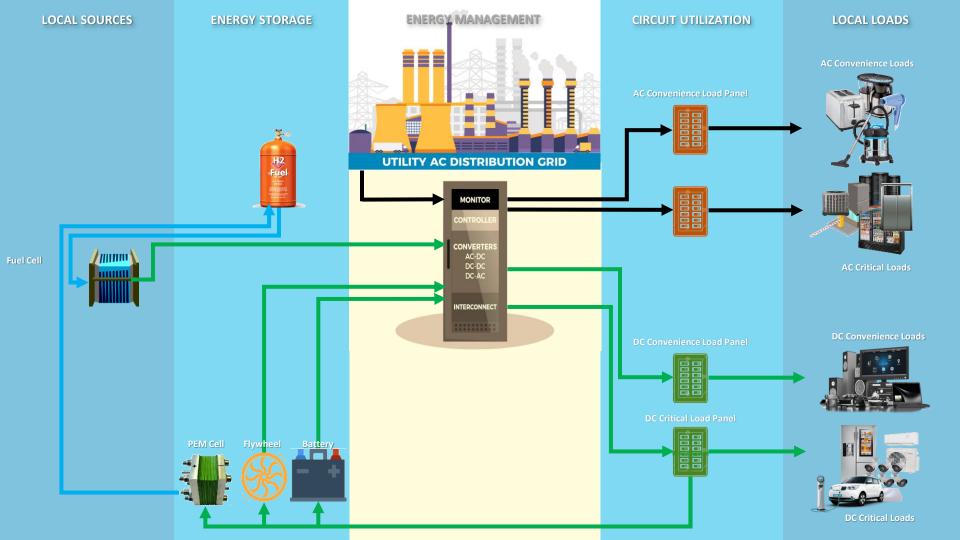


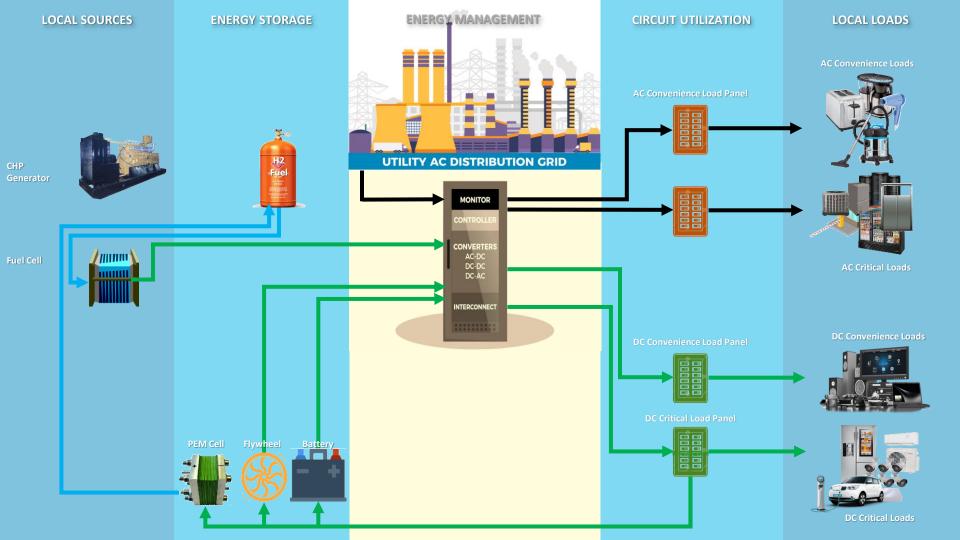


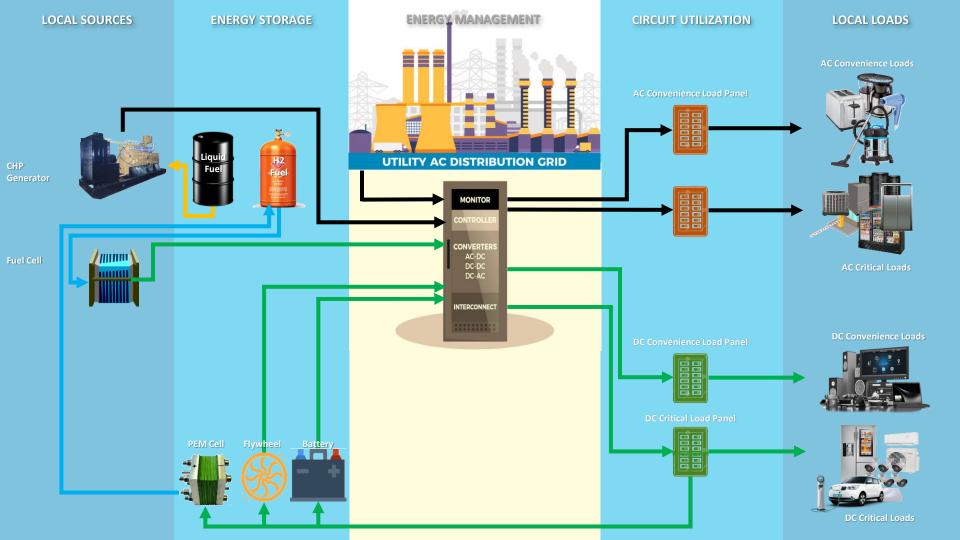


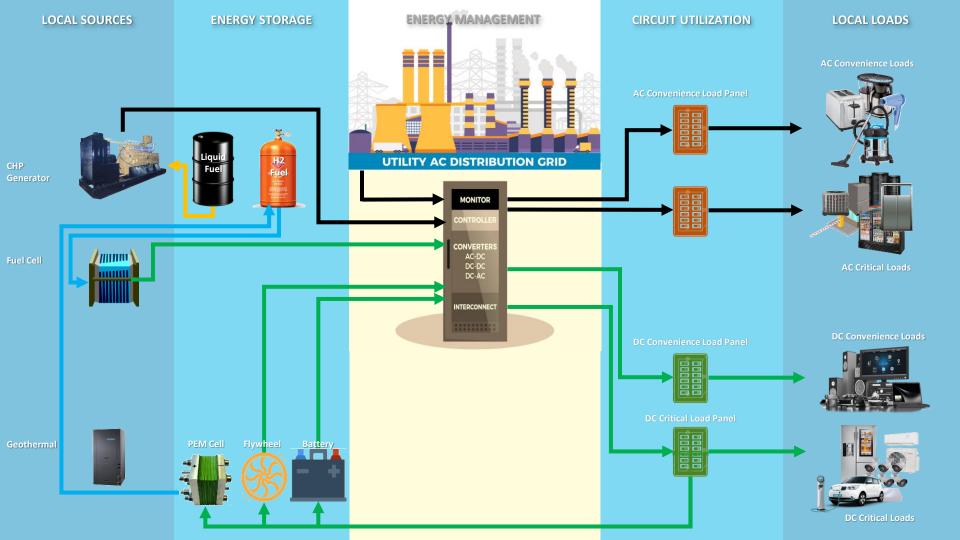


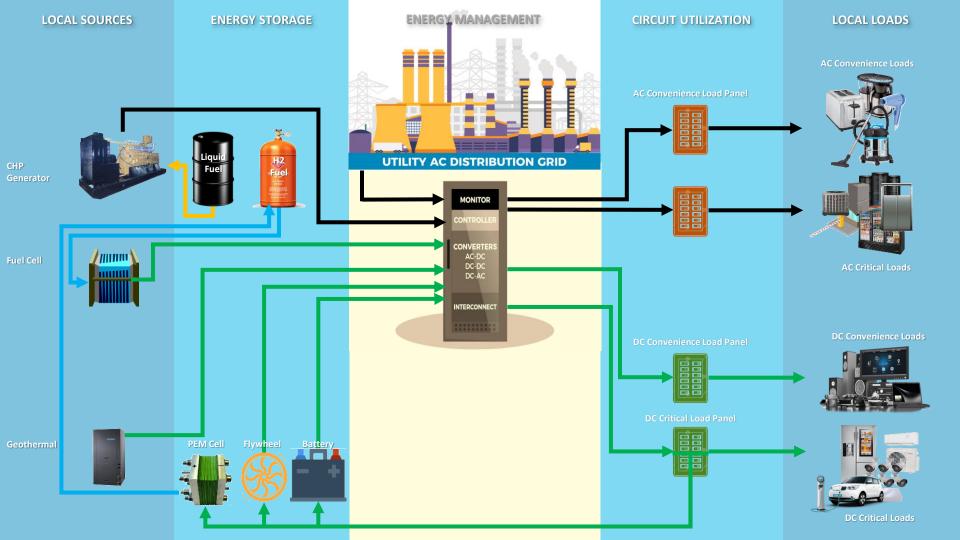


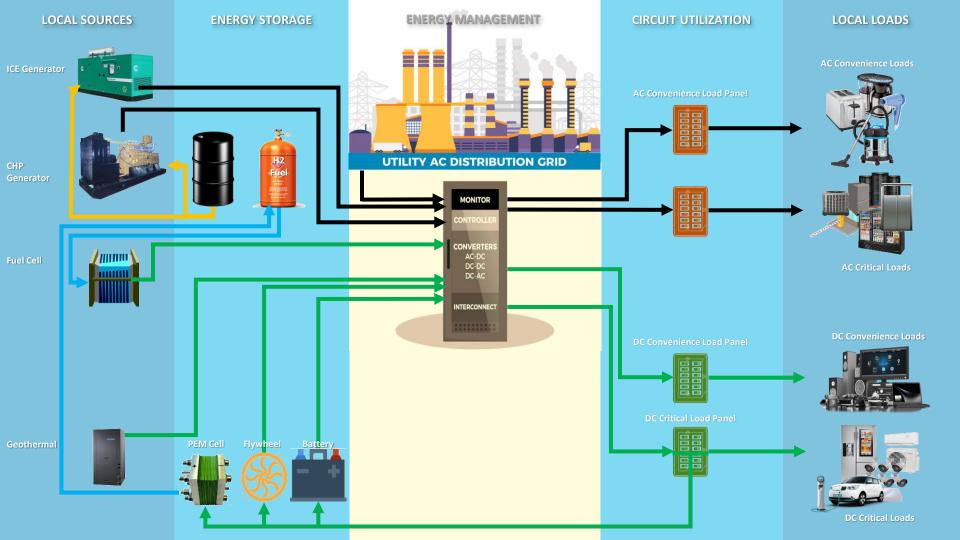


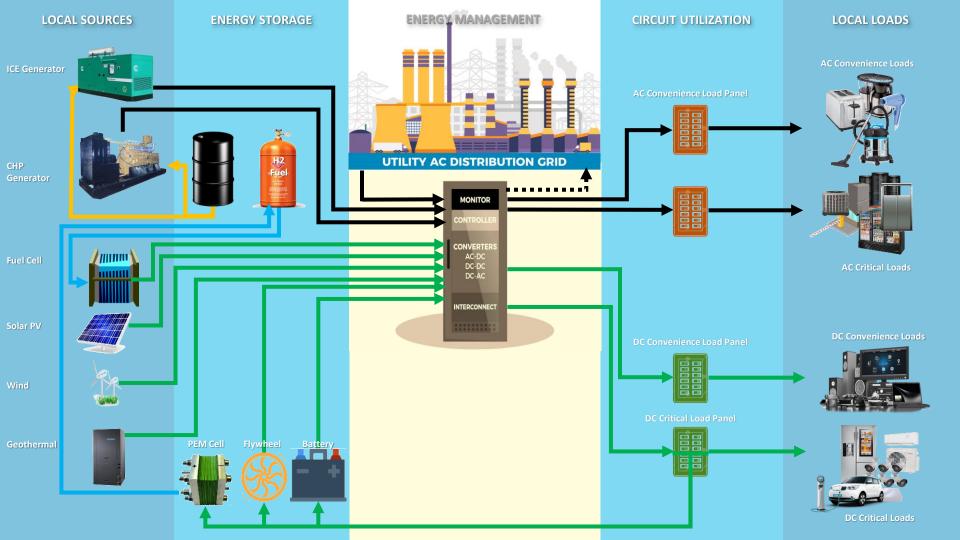


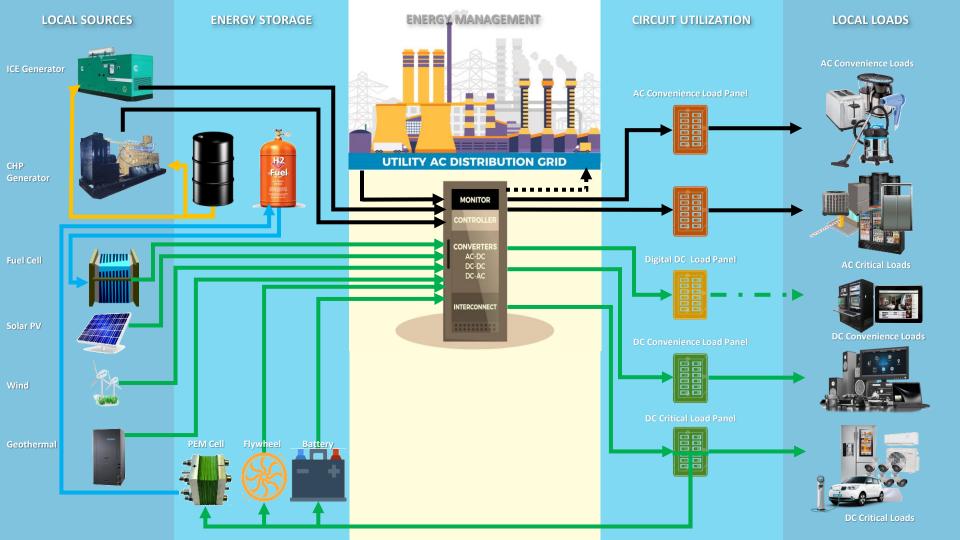


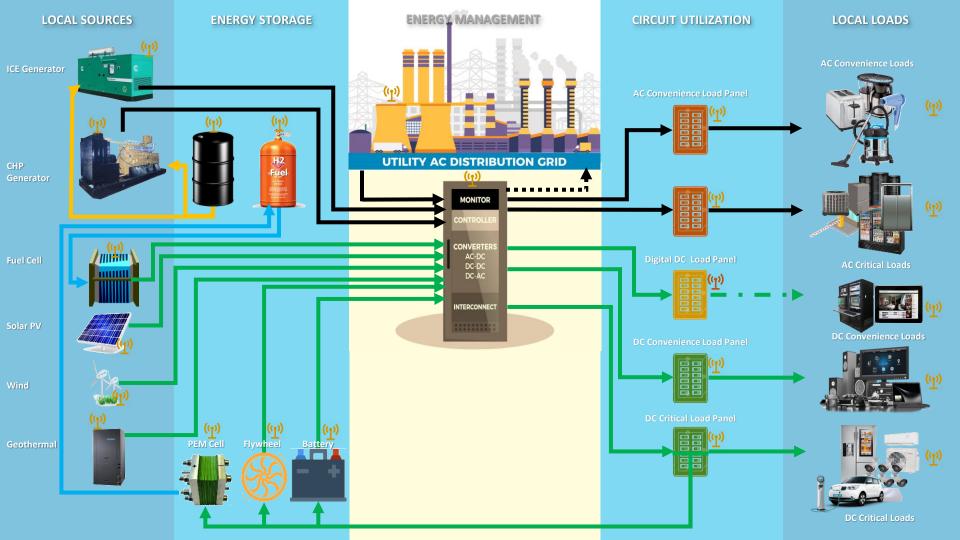














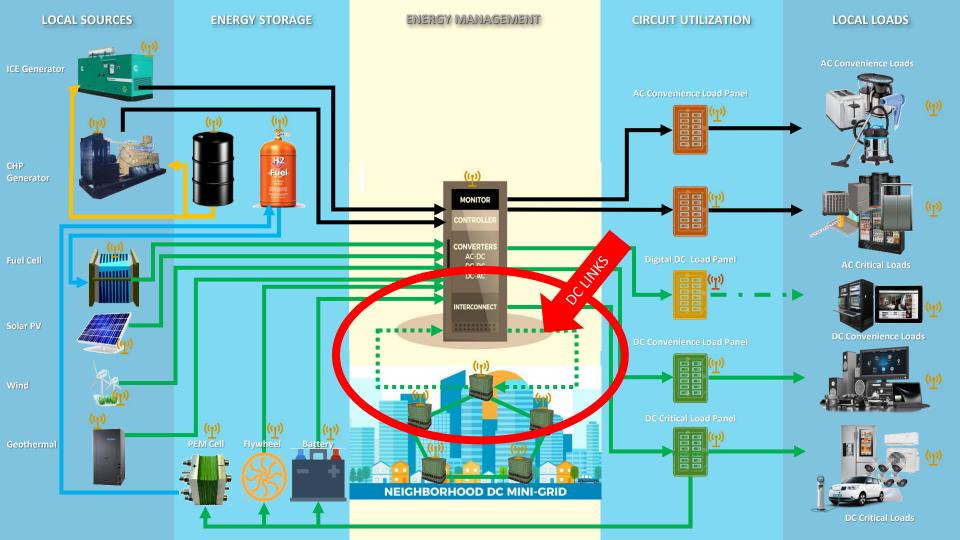
### **1 LITTLE MICROGRID**

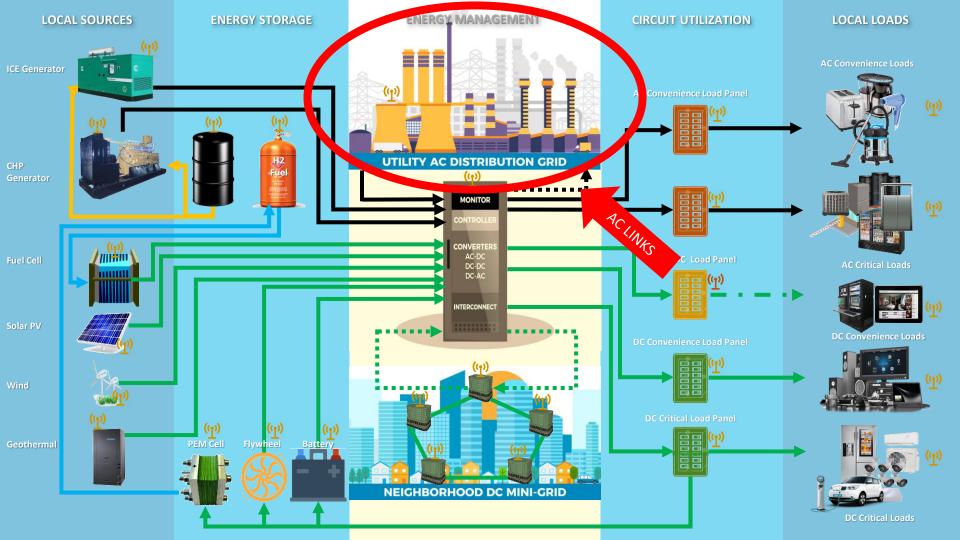


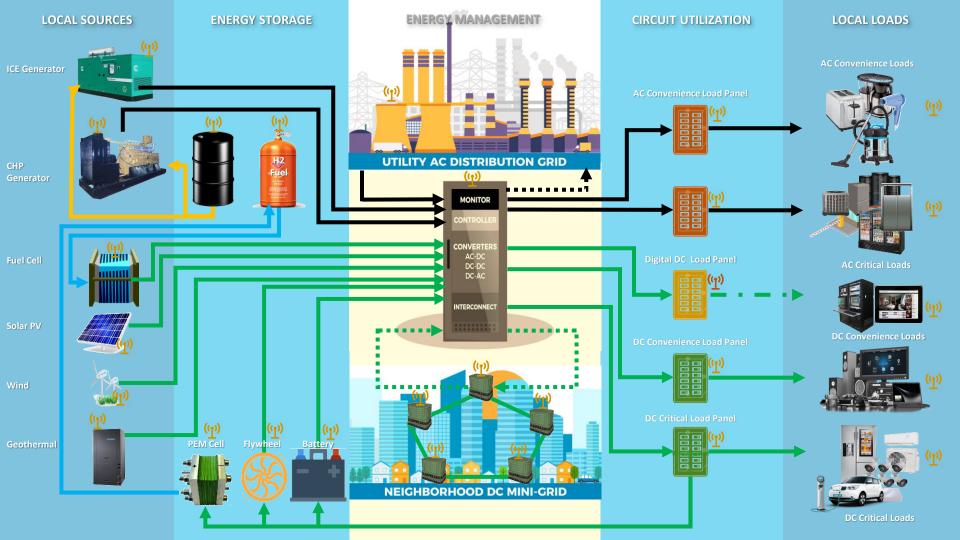
CIRCUIT UTILIZATION

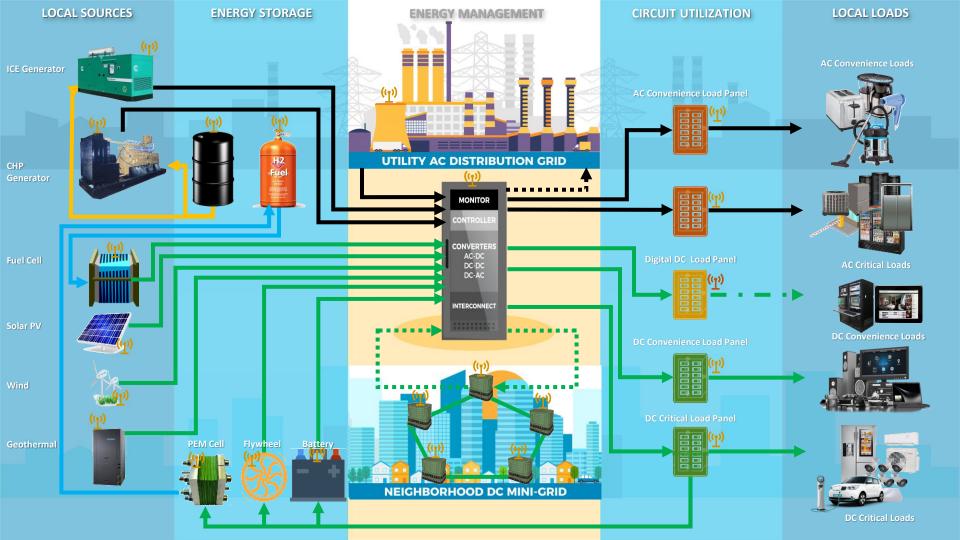
#### MANY LITTLE MICROGRIDS











### **Key Attributes of the Grid of Grids:**

- Most new power capacity is generated at the fringe
- Most new generation, storage and loads are natively direct current.
- dc-coupling minimizes impact of distributed resource integration
- Self-healing mesh topology is resistant to linear dynamic failures
- Semi-autonomous distributed control via transactional management
- Local microgrids enables "energy as a service" differentiation

The

## Live Microgrid

An Onsite Demonstration of Advanced Microgrid Capability



# Evolution and Functionality of the "Grid of Grids"









NORTH AMERICA SMART ENERGY WEEK



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"Plug 'n Play" DER Challenge Demonstration This challenge made possible by... SMARTENERGY
U.S. DEPARTMENT OF ENERGY

> American Made Challenge Solar Prize Demo Day Winner Announcement Tuesday, September 24 5:00 PM - 6:00 PM Location: Smart Energy and Microgrid Stage: Booth 5837 Winner announcement for the American-Made Solar Prize. Two winning teams will each receive \$500,000 in cash prizes and \$75,000 in vouchers. Refreshments will be served.

# **Pre-show Sneak-Peeks**

# CE+T Energy Solutions WES.net Nextek Power Systems





Mario Barbaresso P. Eng., President and CEO of CE+T Energy Solutions has been a part of the power industry for more than 30 years.

Barbaresso is an accomplished executive having held senior management positions for multi-national companies around the world. Prior to joining CE+T in 2018, Barbaresso managed a number of operations for Power Survey, Benning Power, Bombardier, Emerson Network Power, Nortel Networks and ABB Advanced Power Systems in Canada, Europe and the United States. Throughout his career, Barbaresso has established a history of organic and M&A growths by defining and executing creative strategies, streamlining operation processes, revitalizing product development efforts, establishing sales structure while boosting profits.

Barbaresso is a certified member of the Canadian Engineer Board, and has graduated from Quebec's Ecole de Technologie Superieure in 1986 with a Bachelor's degree in Power design and Power Transmission. He is fluent in French, English and Italian, and has been trained in numerous project management, negotiation, and conflict management courses.

## **About CE+T Energy Solutions**

CE+T Energy Solutions was formed to provide turn-key power solutions for datacenters, utilities and C&I customers adapting CE+T Power's disruptive technologies for next-generation mission critical applications.

...with products that:

- Reduce energy cost and TCO
- Improve reliability and resilience
- Allow the seamless blending of power between various energy sources
- Offer harmonious integration of renewables, stored energy and the grid



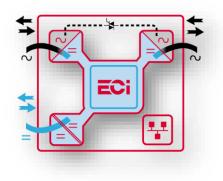




CE+T Power Wins Google's \$1,000,000 Little Box Challenge

## **Next-generation Technology**

**Our Patented Multi-Directional Power Converter** 



- Allows energy to flow from source to load and vice a versa
- Provides harmonious mix of multiple energy sources including stored energy and renewables
- Is modular and hot-pluggable
- Adapts to varied customer requirements with flexible, customizable configurations
- Ranges from a few watts to 3 MW



3 kW module



Controller



Rack-mount system



Stand-alone system

## **Worldwide Energy Projects**











w/Environmental Control

## **Turnkey Solutions & Services Capabilities**

#### Site assessment

Experienced Power System assessment, energy consumption, ROI study

#### **Solution Design**

Tailored engineering based upon standard building blocks

#### **Project Management** Dedicated project management from start to finish

Factory acceptance testing Tailored to your needs

Installation and Commissioning Performed on-site by our specialists

#### **Technical Training** Specific training or general sessions

#### **Continuous Monitoring** Live or specific monitoring services

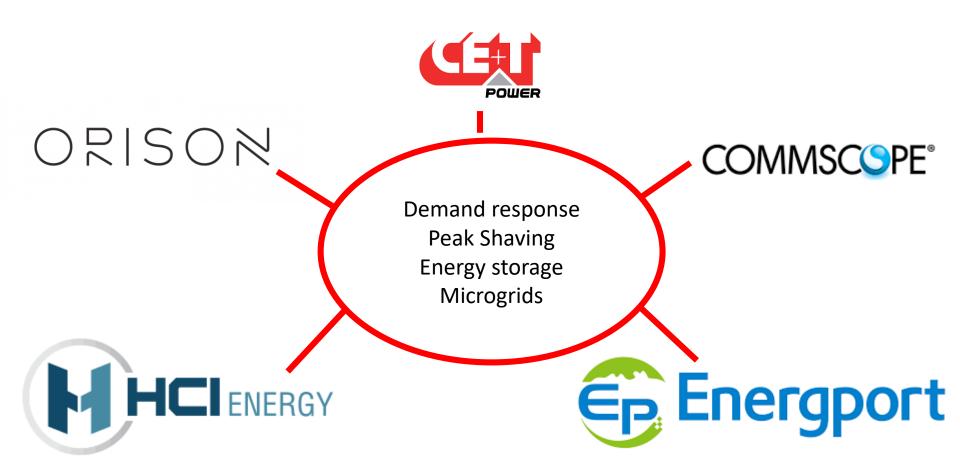
### Proactive Maintenance

Resolve issues before it's too late

#### Modernization and After-Sales Services Update, upgrades, expansions, or repairs



### **CE+T** joins efforts with Partners to deliver creative Energy solutions







### **Presenting for WES.net – Joe Magno**

Before joining the WES Team Joe's career included executive positions in government, academia and the private sector focused on IT operations and energy resiliency.

Joe can be reached at joe.magno@wes.net



For over 40 years with over 5,000 engagements across the globe WES.net has successfully provided trusted support, services, and products that positively impact energy efficiency, resiliency, and continuity to owners and operators of mission critical facilities.

> Validation Pre-Critical Facility Engineered Assessments **Facilities** Resiliency Efficiency Asset Energy Utilization uoitemoning & Siskleys Intelligence Management & Analytics Tools Dec Collection

WES.net's years of experience implementing asset utilization and management tools such as Eaton's Foreseer WES has developed a set of non-proprietary (open) tools and techniques for mission critical energy management.

As a result, WES's knowledge base and experience can provide real solutions to clients interested in integrating microgrid technology into their existing environments.

### Knowledge is Power When Implementing a Microgrid Solution

The Standardization and Integration of Multiple Systems Is Critical



•Utilize CI Data Intelligence Asset

- Understand Advanced Operating Modes
- Model Future States
- Model Emergency Operating Modes
- Capacity Planning
- •Mine Dataset for Advanced Functionality
- Predictive Maintenance

### Avoiding "Cross Platform Dissonance" Is Critical



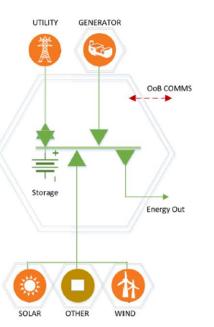
### **Resilient Adaptive Microgrids for Continuity of Operations**

Command Management Systems

•Immediate and continuous real time situational awareness.

•Knowledge enables Resiliency, Resiliency = Saving Lives

•Enhanced protection modes for extended outages, EMP, or similar.





RAMS<sup>™</sup> deploy geographically and operate independently but have full knowledge and interaction with peer systems



Please Join Us and our Partners in the Smart Energy Marketplace Microgrid Demonstration Theater and Learn More...

### Demonstrations and Technical Experts will be there



Eaton's Foreseer connects an operation's vast array of devices, regardless of the manufacturer or model to facilitate real-time power and environmental system monitoring at a single facility or multiple locations throughout the world, reducing power consumption and avoiding unplanned downtime due to system failure.

the foresig	ght suite for	energy analy	rtics		L
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enerav	– resiliency	- continuity			

Building, factory, or facility data is aggregated from a variety of sources, protocols, and data streams to normalize across product types, equipment vendors and communications protocols. Data is presented to advanced processing for added intelligence, decision making, and visualization.









### September 23-26, 2019

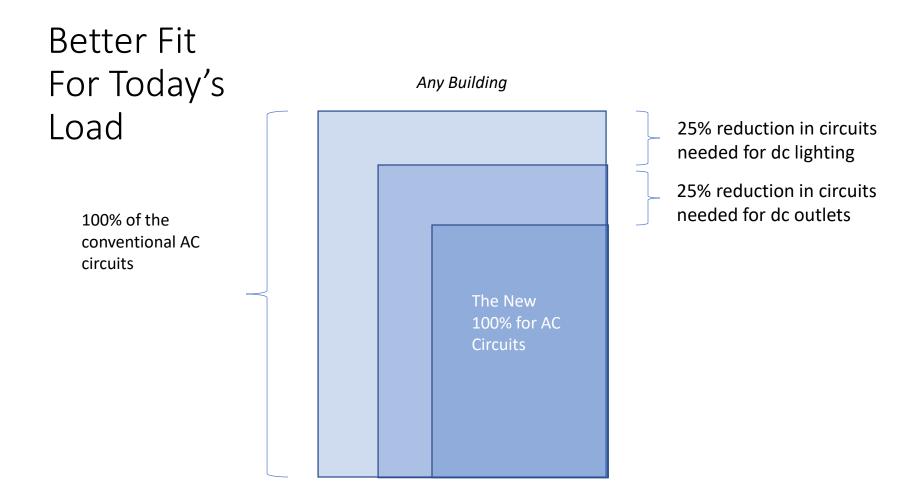
Salt Palace Convention Center | Salt Lake City, UT

High Impact; Low Cost Energy Technology

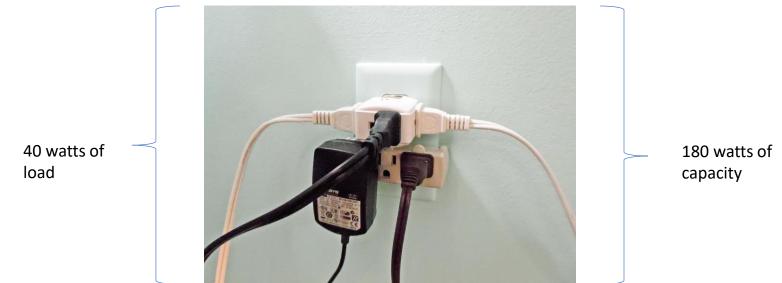
Started With Driverless Lighting & Controls As A Best-Practice For Smart Buildings





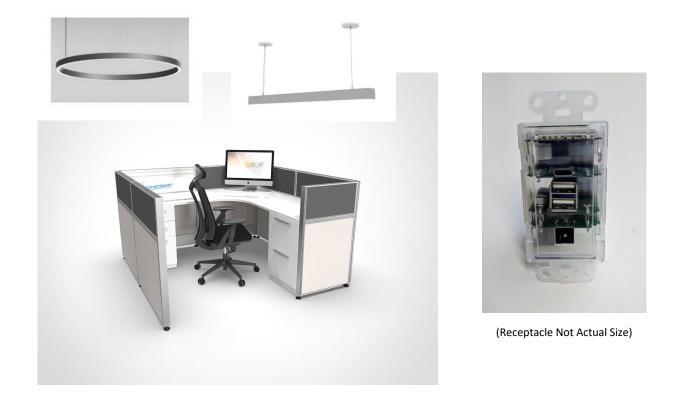


## Why The Mismatch?



## Receptacle Doesn't Appear 78% Underloaded

## Class 2 Loads And Interfaces To Them



**Lower First Cost**, Either \$1 psf, or up to 25%

■□■ ↑ **Faster Installation,** up to 50% fewer hours

**Lower Operating Costs**, > 10%



Longer Warranty of 10 years



More Robust Hardware & Fewer System Components DC Power Systems Are Increasingly Specified in Buildings, Saving Time & Money For National Customers



# Thank you and see you in Salt Lake! Questions?



NORTH AMERICA SMART ENERGY WEEK

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# Explore the world of microgrids at one of these regional or national events



The Grid of Grids **Virtual Microgrid** Presentation **Pre-show Microgrid Marketplace Sneak-Peek** 

Produced for Solar Energy Industries Association® Smart Electric Power Alliance

